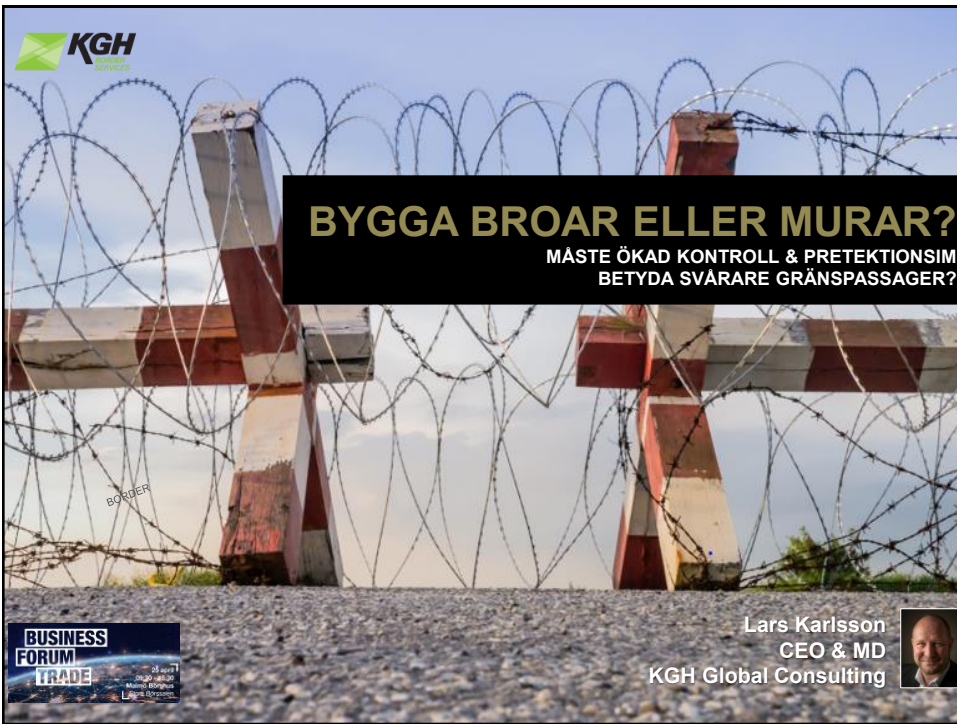




KGH
services

BYGGA BROAR ELLER MURAR?

MÅSTE ÖKAD KONTROLL & PRETEKTIONSIM
BETYDA SVÄRARE GRÄNSPASSAGER?

BORDER

**BUSINESS
FORUM
TRADE**

Lars Karlsson
CEO & MD
KGH Global Consulting



DET BLÅSER I VÄRLDEN



**BUSINESS
FORUM
TRADE**

KGH
services



WORLD BANK GROUP

“Global economic growth will remain robust at 3.1 percent in 2018”
Jim Yong Kim President World Bank

WE TRADE MORE THAN EVER!



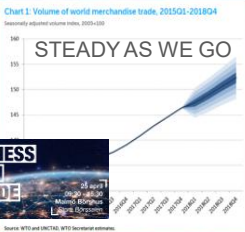
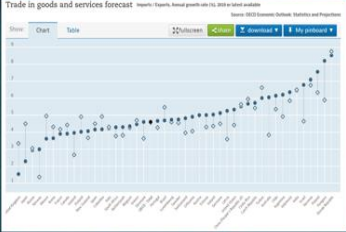


Chart 1: Volume of world merchandise trade, 2005Q1-2018Q4

STEADY AS WE GO

BUSINESS FORUM TRADE



Trade in goods and services forecast

WTO:
International Trade
to grow 4.4% in 2018





2020 vision: regional patterns of trade

NEW TRADE PATTERNS AND NEW GLOBAL VALUE CHAINS

TRADE TRENDS:

- Trade Wars/Protectionism
- New Value Chains
- New Chains for Old Product Groups
- More Complicated Value Chains
- Mix of Goods and Services
- New Production Patterns

FORUM TRADE

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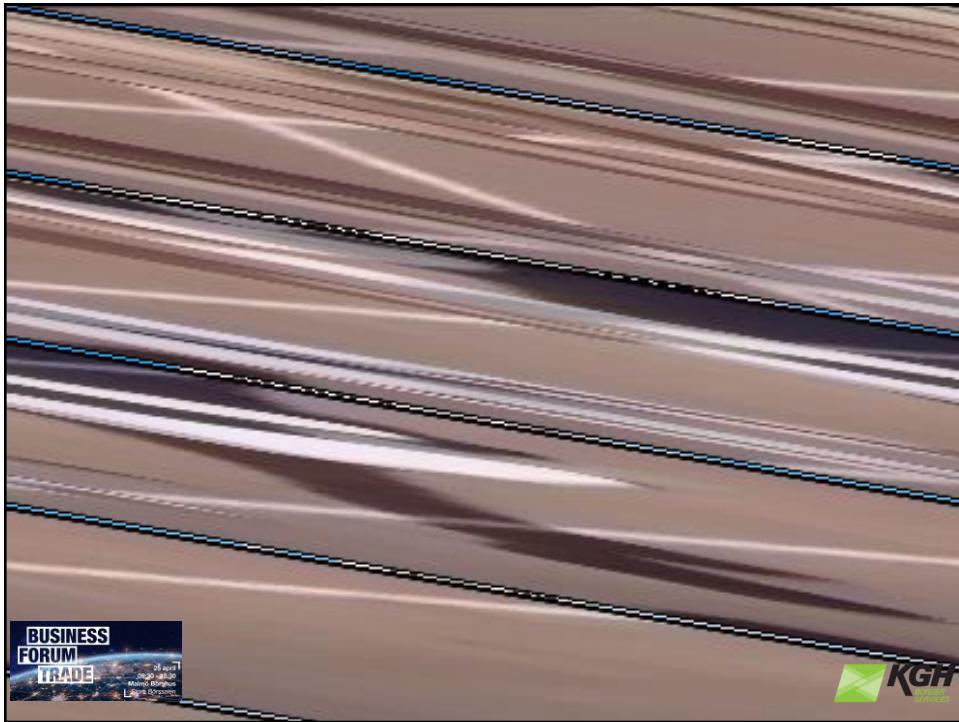
INTERNATIONAL CROSS BORDER CRIME

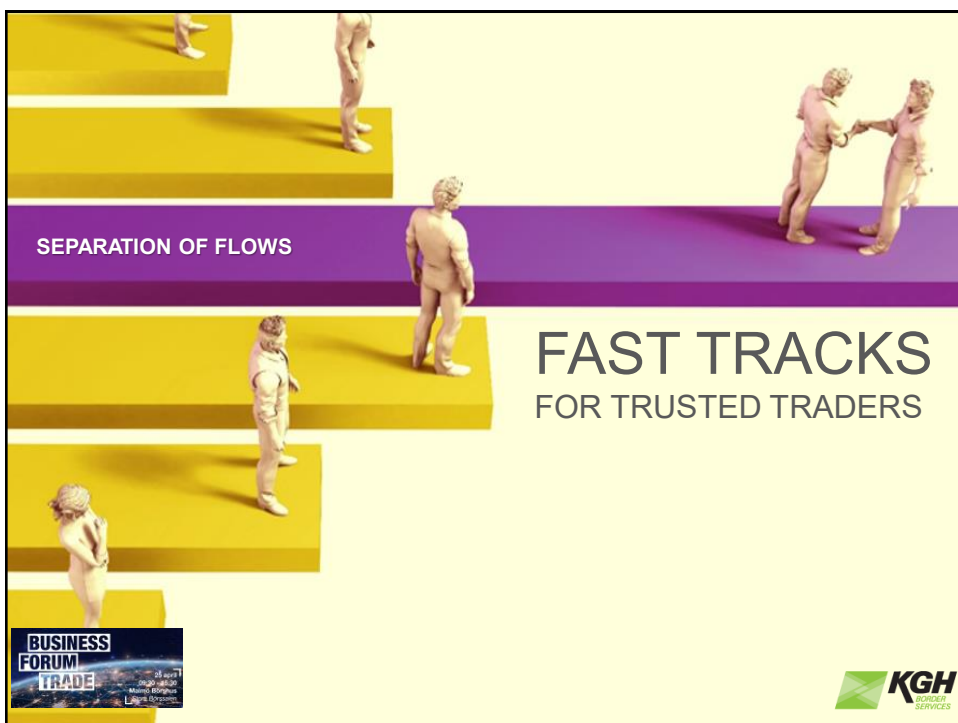
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50 000 AEO companies in the world
 77 countries
 24 more on the way
 43 Mutual Recognition Agreements
 A new AEO Paradigm
 A new MRA future

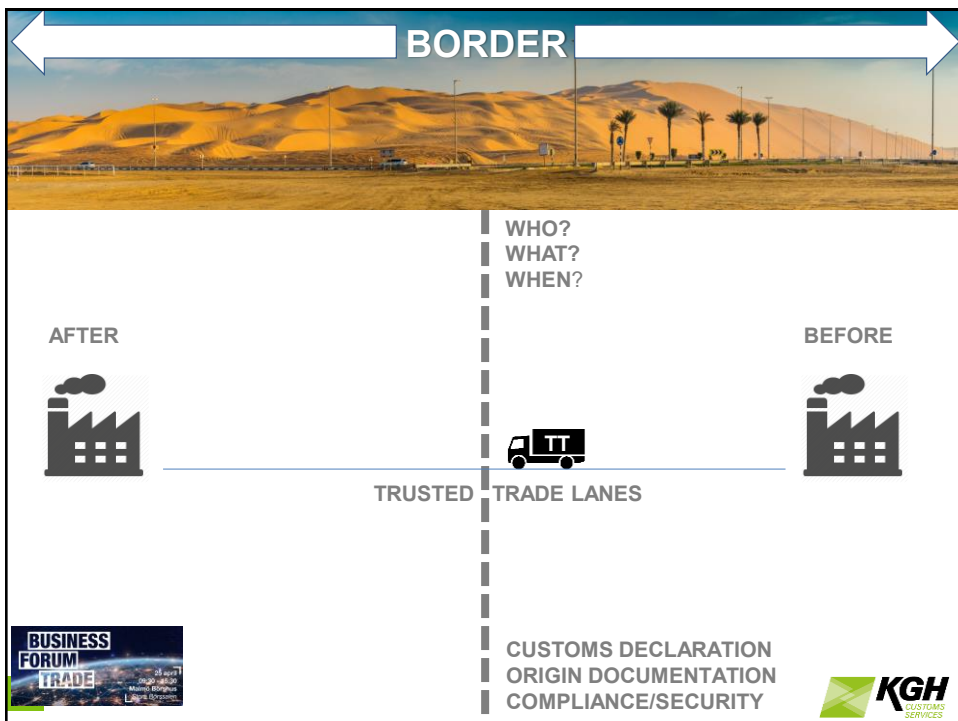
The Stairway
 Management of the supply chain is a key to success in the global market. The Stairway is a new paradigm for the global supply chain.

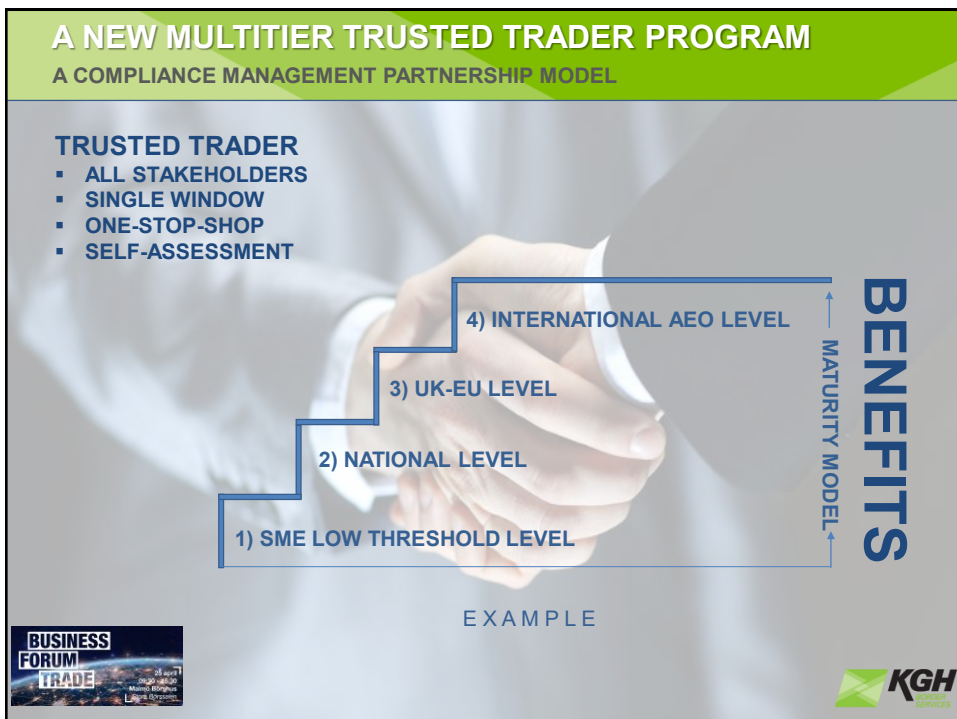
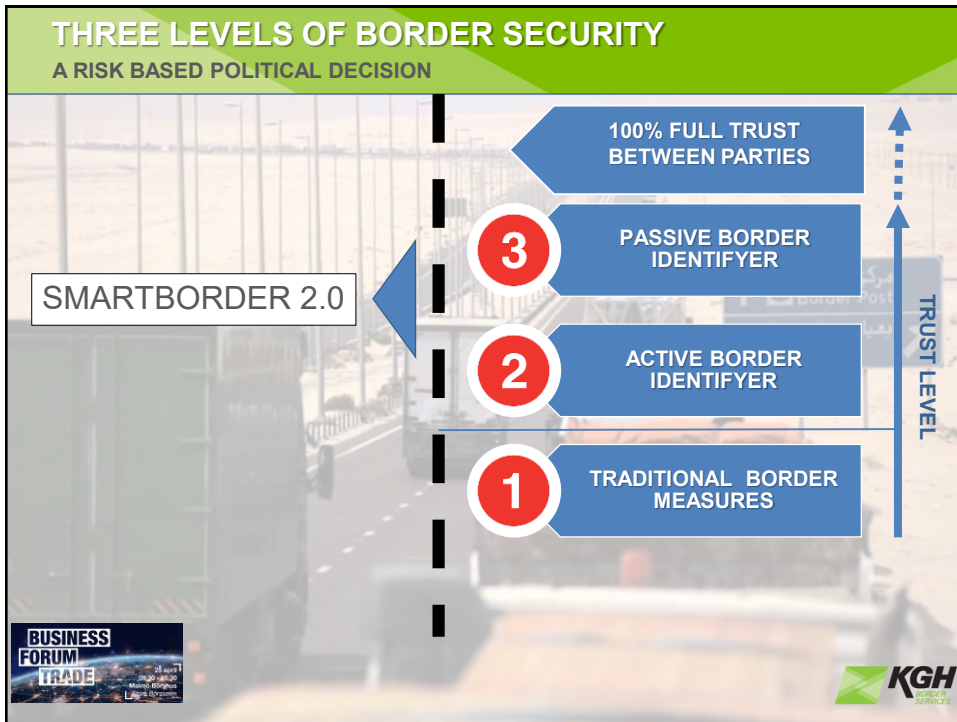
World Customs Journal
 Back to the future of Customs: A new AEO paradigm will transform the global supply chain for the better.

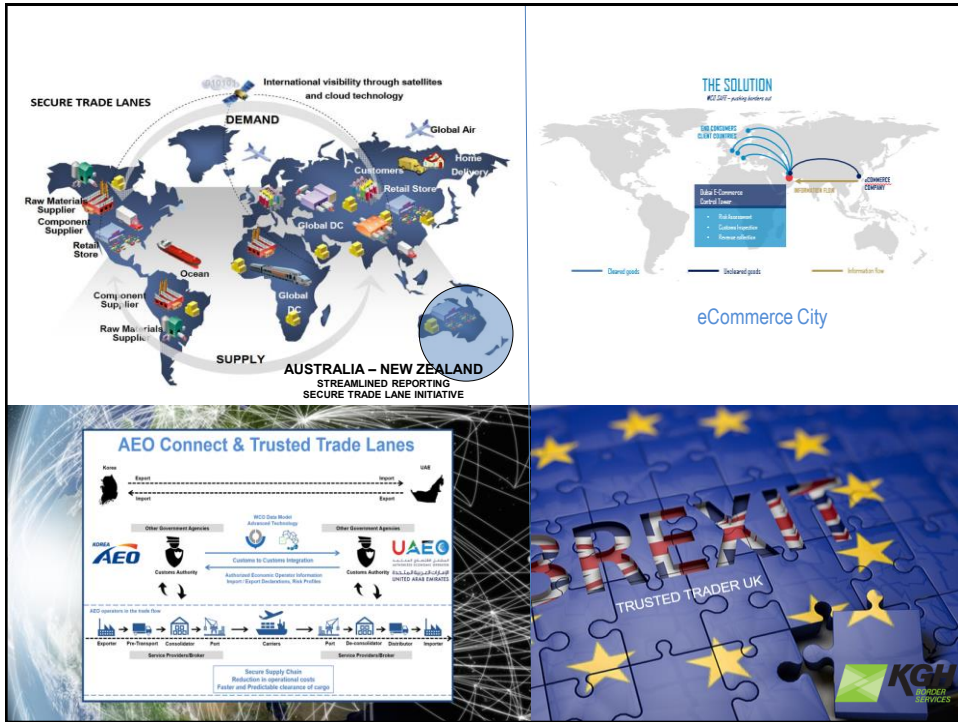
AUSTRALIAN TRUSTED TRADER

BUSINESS FORUM TRADE

KGH CUSTOMS SERVICES











BILATERAL MRAs

MUTUAL RECOGNITION AGREEMENTS

BRAZIL  **URUGUAY**

MUTUAL RECOGNITION CREATES NEW OPPORTUNITIES

UAE  **KOREA**

1 + 1 = 3









```

graph LR
    A[Component Supplier] --> B[Inbound Logistics Provider]
    B --> C[Product Manufacturer]
    C --> D[Outbound Logistics Provider]
    D --> E[Distributor]
    E --> F[Distribution Logistics Provider]
    F --> G[Retailer]
    G --> H[Consumer / End User]
  
```

SUPPLY CHAIN COVERAGE

ALL STAKEHOLDERS OF THE SUPPLY CHAIN INVOLVED







AGENCY COORDINATION

SINGLE GOVERNMENT AEO STATUS






REGIONAL AEO

REGIONAL AEO PROGRAMMES

PARTNERSHIP AND COOPERATION CREATES NEW OPPORTUNITIES

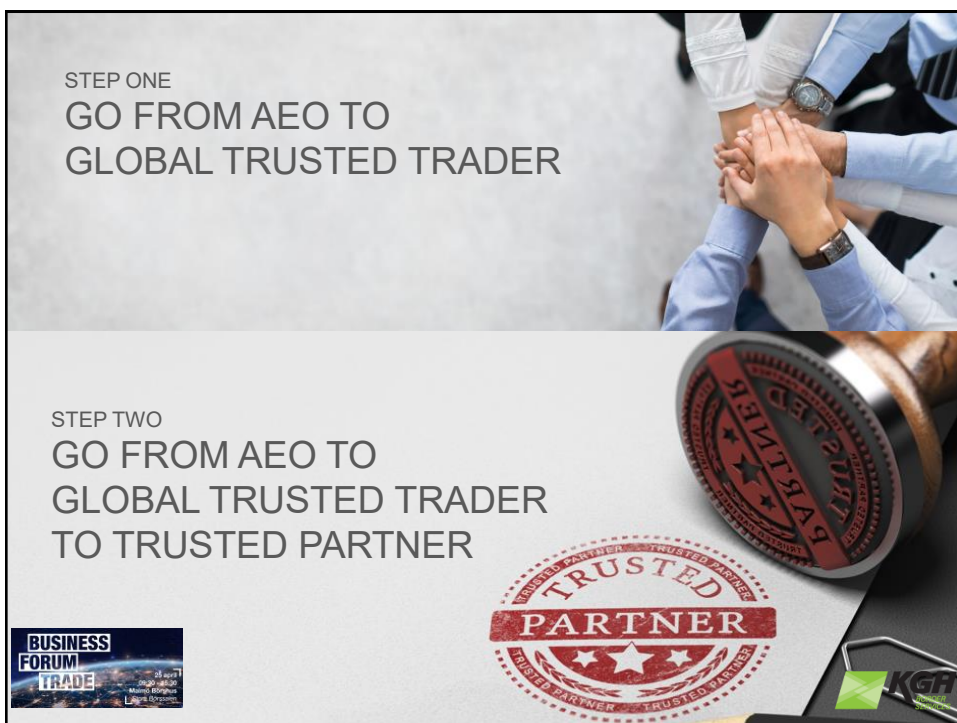


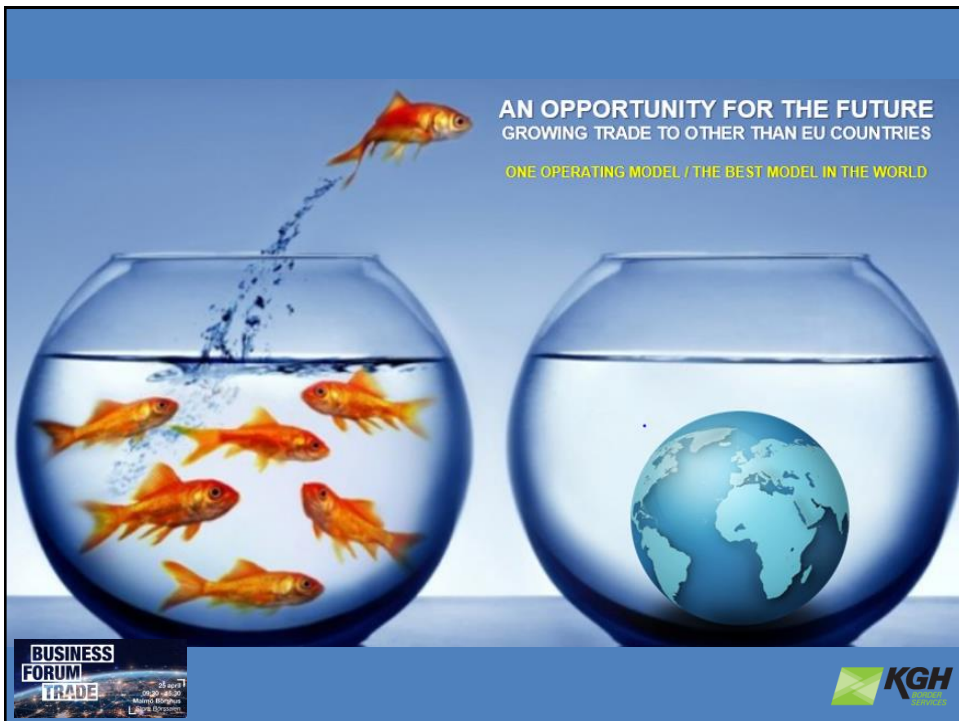
País	Exportaciones 2010 (en millones de dólares)	Importaciones 2010 (en millones de dólares)
Brasil	11.200	10.200
Argentina	1.200	1.200
Paraguay	1.200	1.200
Uruguay	1.200	1.200
Venezuela	1.200	1.200









THANK YOU!
ANY QUESTIONS?

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